

Kontron and Astute Networks sign global multi-year reseller agreement

Kontron and Astute Networks to provide highly integrated, high-performance ATCA server/storage platform solutions

Eching, Germany/Poway, USA, September 16, 2008 – Kontron, a leading global provider of embedded and open modular solutions, and Astute Networks, Inc, the leading provider of bladed storage solutions optimized for the most demanding applications on the edge of the network, today announced the companies have signed a multi-year, worldwide reseller agreement enabling Kontron to sell Astute Networks' full line of hardware and software storage solutions. The agreement also opens the door for closer collaboration of sales and marketing efforts to enhance solution and technical support for joint customer engagements.

This agreement continues the strong partnership the two companies began in 2007 with the signing of a strategic technology agreement that led to the development of the first fully integrated AdvancedTCA[®] bladed server-storage solution that provided Network Equipment Providers (NEPs) a proven edge-level content delivery solution. The reseller agreement announced today enables telecom, military and video surveillance equipment manufacturers to have a reliable source worldwide for a fully tested and supported integrated open platform that offers the high-performance required for IPTV, VoD and other media-rich content delivery system applications.

“The partnership between Astute Networks and Kontron has grown to be extremely synergistic and productive allowing the two companies to offer customers a cost-effective, optimized and fully integrated solution,” said Clark Masters, president and chief executive officer at Astute Networks. “The configuration of the Kontron AT8030 AdvancedTCA[®] server node with the Caspian R1100 Edge Storage Blade offers a unique value proposition that provides companies a competitive time-to-market advantage while lowering the acquisition and operational lifecycle costs. In my view, this is a significant benefit for telecom, media, and military customers worldwide.”

“As a leader in the embedded computing and AdvancedTCA[®] markets, Kontron is constantly looking for new innovative solutions and partnerships to help our customers address their most critical technology and business needs,” said Thomas Sparrvik chief executive officer for Kontron America and Asia-Pacific. “I believe the agreement with Astute Networks makes it possible for the two companies to provide stronger customer support which allows them to quickly benefit from an integrated high-performance computing/storage solution that translates into an immediate business value.”

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For more information on the agreement, please contact your local Kontron or Astute Networks sales representatives at info@us.kontron.com or sales@astutenetworks.com.

More information about AdvancedTCA: <http://www.kontron.com/ATCA>

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About Astute Networks, Inc.

Astute Networks is the leading provider of bladed storage solutions for edge applications such as Telecom Network Control, IPTV/VoD, Military C4I, and video surveillance. Our focus is to provide you the most reliable storage platform with the highest performance, greatest rack densities, and power efficiencies - while being easy to deploy and maintain. Our solutions enable you to achieve lower lifecycle costs, faster time to market and higher competitiveness for you and your company. Astute Networks is located in San Diego, California and is backed by venture capital firms including Tallwood Venture Capital, Sevin Rosen Funds, Scale Venture Partners, KeyNote Ventures and U.S. Venture Partners. Additional information is available at www.astutenetworks.com. Astute Networks - Edge Storage Made Simple™

About Kontron

Kontron designs and manufactures standard-based and custom embedded and communications solutions for OEMs, systems integrators, and application providers in a variety of markets. Kontron engineering and manufacturing facilities, located throughout Europe, North America, and Asia-Pacific, work together with streamlined global sales and support services to help customers reduce their time-to-market and gain a competitive advantage. Kontron's diverse product portfolio includes: boards and mezzanines, Computer-on-Modules, HMIs and displays, systems, and custom capabilities. Kontron is a Premier member of the Intel® Embedded and Communications Alliance. The company is a recent three-time VDC Platinum vendor for Embedded Computer Boards. Kontron is listed on the German TecDAX stock exchange under the symbol "KBC". For more information, please visit: www.kontron.com.

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