

Kontron France expands partnership with Odyssee Systèmes

A winning formula for optimal customer support and continued growth



Pierre Peytoureau, Managing Director of Odyssee Systèmes (left) and Hartmut Müller, Sales Director at Kontron Modular Computers (right)

Kaufbeuren, Germany, June 04, 2008 – Today, Kontron announced that it has expanded its partnership with Odyssee Systèmes who from now on are fully responsible for selected small and medium sized Kontron customers in the French market.

In this strategic move, Kontron concentrates on the growing number of large embedded computing customers whilst continuing to offer the highest level of support to small and medium sized companies.

Located in Mougins near Nice, Odyssee Systèmes has been a successful Kontron distributor and system integration partner since 2001 for Kontron Modular Computers, a subsidiary of Kontron, and was awarded the Sales Partner of the year in 2005 and 2006. The company's team of highly qualified hardware and software specialists offer sales and systems integration services covering the wide spectrum of Kontron embedded computing products, from complete lines of 3U and 6U Compact PCI and VME boards to Industrial PCs and 19" rack systems, to name but a few. With emphasis on quality, Odyssee Systèmes is certified in accordance with ISO 9001:2000.

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"With Odyssee Systèmes' proven sales record and expertise in embedded computing with Kontron products, this new agreement will ensure continued excellence in customer support for all our French customers as well as the future growth of the French market", declares Hartmut Müller, Sales Director at Kontron Modular Computers.

"With our strong sales and support team we are well prepared to take over full responsibility for our new Kontron customers in France", says Pierre Peytoureau, Managing Director of Odyssee Systèmes.

Kontron will hand over all selected customers to Odyssee Systèmes by the end of this year. Both companies will visit customers personally to ensure a smooth and professional transition.

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About Odyssee Systèmes

Odyssee Systèmes distributes and integrates Kontron products in the industrial and defence markets. From single boards to custom embedded computers, Odyssee Systèmes' technical experts always find exactly the right solution to suit customers' CompactPCI, VME or Industrial PC needs. The company has been a close partner with Kontron for many years. This enables Odyssee Systèmes to ensure effective and efficient services and support in response to technical and commercial requests. For more information, please visit: <http://www.odyssee-systemes.fr>

About Kontron

Kontron designs and manufactures standard-based and custom embedded and communications solutions for OEMs, systems integrators, and application providers in a variety of markets. Kontron engineering and manufacturing facilities, located throughout Europe, North America, and Asia-Pacific, work together with streamlined global sales and support services to help customers reduce their time-to-market and gain a competitive advantage. Kontron's diverse product portfolio includes: boards and mezzanines, Computer-on-Modules, HMIs and displays, systems, and custom capabilities. Kontron is a Premier member of the Intel® Embedded and Communications Alliance. The company is a recent three-time VDC Platinum vendor for Embedded Computer Boards. Kontron is listed on the German TecDAX stock exchange under the symbol "KBC". For more information, please visit: www.kontron.com.

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